



News from the
BUTCHER
BLOCK

JUNE 2022



a thank you from **OUR PRESIDENT**

Letter from new President, Tanya Flowers:

Hello!

Hope all got a chance to recover from a fun filled exciting convention in Big Timber. Please make sure to thank the hosts – the Engles and their crew at Pioneer Meats/Meats of Montana.

I hope you all learned something new or refined something you may have already known. Along with education I hope you developed new relationships and refreshed existing ones – this networking opportunity is very important for our industry. You may have tried something that succeeded or failed while your fellow members may be going through the same thing that you could help them through and vice versa. I have been a member of this association since 2009 and have developed great friendships that have definitely helped us through some very hard times, kept us laughing and enjoying what we do, and I hope we have been able to do the same for others. That is what is amazing about this organization; we are all here to listen, assist, and learn together – suppliers and members alike.

As we start planning for the next convention 2023 in Helena Montana, I want to encourage all of you to keep in contact with any of the board members with ideas of things you may want to learn about or do while you are there. The conventions are only as valuable as you allow them to be. Everyone's input is valued and appreciated. Make sure you stay posted, check out the website occasionally, and keep up the great work you are all doing.

Until next time, a little chuckle:

What do you call a cow with no legs? Ground beef!

What do you call a fly with no wings? A walk.

What do you call a fish with no eyes? FSSSSH HHHHHH!

See you in 2023!

-Tanya

2022

CONVENTION *memories*



DELICIOUS PIG ROAST!



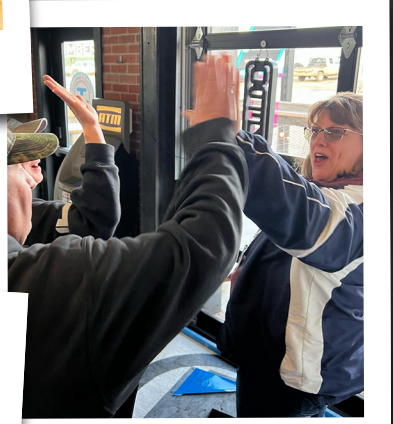
HAMMING IT UP



TOURING THE GROUNDS



KARAOKE FUN!



HOOTIN' + HOLLERIN'!



SAY CHEEEEEESE



MORE KARAOKE FUN!



DANCIN' THE NIGHT AWAY!

Thank you to **OUR SPONSORS**

MARKETING SPONSOR: **PROOF MARKETING**

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Handtmann Inc.
High Plains Frontier Supply, LLC
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Multivac, Inc.
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Montana Container

BAND SPONSOR:

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CURED MEAT SPONSORS:

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B&L Scales NEED LOGO
Walton's Inc.
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Handtmann Inc.
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Mar/co Sales, Inc.
Sausage Equipment & Supply
Montana Container
Montana Beef Council
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Gain More Leads and Make More Money

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2022 *cured meat* **WINNERS**

COMMERCIAL HAM

Grand Champion: Haun's Meats
Reserve Grand Champion: Superior Meats
Champion: Pay N Save
Reserve Champion: Lower Valley

COMMERCIAL BACON

Grand Champion: Lower Valley
Reserve Grand Champion: H's Custom Cut
Champion: Pay N Save
Reserve Champion: Haun's Meats

SUMMER/SALAMI SAUSAGE

Grand Champion: Big Horn Meats
Reserve Grand Champion: Stillwater Packing
Champion: Superior Meats
Reserve Champion: Pioneer Meats

SPECIALTY SUMMER/SALAMI SAUSAGE

Grand Champion: Daniel's Gourmet
Reserve Grand Champion: Pioneer Meats
Champion: Mema's Meats
Reserve Champion: Sackett's

JERKY (WHOLE MUSCLE)

Grand Champion: H's Custom Cuts
Reserve Grand Champion: Superior Meats
Champion: Cowboy Meats
Reserve Champion: Daniel's Gourmet Meats

JERKY (CHOPPED AND FORMED)

Grand Champion: Lower Valley
Reserve Grand Champion: Daniel's Gourmet
Champion: Happel's
Reserve Champion: Stillwater Packing

SMOKED TURKEY

Grand Champion: Pay N Save
Reserve Grand Champion: Superior Meats
Champion: Daniel's Gourmet
Reserve Champion: White's Country Meats

FLAVORED PORK BELLY BACON

Grand Champion: Pay N Save
Reserve Grand Champion: H's Custom Cuts
Champion: Superior Meats
Reserve Champion: Haun's Meats

SPECIALTY BACON

Grand Champion: Sackett's
Reserve Grand Champion: Stillwater Packing
Champion: Lower Valley
Reserve Champion: Superior Meats

SPECIALTY HAM

Grand Champion: Daniel's Gourmet
Reserve Grand Champion: Lower Valley
Champion: Haun's Meats
Reserve Champion: Pay N Save

SPECIALTY ITEMS (RESTRUCTURED)

Grand Champion: Superior Meats
Reserve Grand Champion: Lower Valley
Champion: Stillwater Packing
Reserve Champion: Double K Ranch

SPECIALTY ITEMS (WHOLE MUSCLE)

Grand Champion: Daniel's Gourmet
Reserve Grand Champion: Stillwater Packing
Champion: Lower Valley
Reserve Champion: Happel's

FRESH BULK SAUSAGE

Grand Champion: Superior Meats
Reserve Grand Champion: Daniel's Gourmet
Champion: H's Custom Cuts
Reserve Champion: Sackett's

FRESH SAUSAGED CASED

Grand Champion: Ranch House Meats
Reserve Grand Champion: Big Horn Meat
Champion: Hine's Meats
Reserve Champion: H's Custom Cuts

POLISH SAUSAGE

Grand Champion: H's Custom Cuts
Reserve Grand Champion: Ranch House Meats
Champion: Big Horn Meat
Reserve Champion: Lower Valley

MEAT SNACK STICK

Grand Champion: Big Horn Meats
Reserve Grand Champion: Daniel's Gourmet
Champion: H's Custom Cuts
Reserve Champion: Lower Valley

SPECIALTY MEAT SNACK STICK

Grand Champion: H's Custom Cuts
Reserve Grand Champion: Daniel's Gourmet
Champion: Ranch House Meats
Reserve Champion: Pioneer Meats

SMALL DIAMETER COOKED & SMOKED SAUSAGE

Grand Champion: Big Horn Meats
Reserve Grand Champion: Lower Valley
Champion: White's Country Meat
Reserve Champion: Pioneer Meats

SPECIALTY SMALL DIAMETER

COOKED SAUSAGE

Grand Champion: Ranch House Meats

Reserve Grand Champion: Daniel's Gourmet

Champion: Pay N Save

Reserve Champion: Stillwater Packing

INNOVATIVE ALL BEEF CATEGORY

Grand Champion: Daniel's Gourmet

Reserve Grand Champion: H's Custom Cuts

Champion: Pioneer Meats

Reserve Champion: Stillwater Packing

INNOVATIVE ALL PORK CATEGORY

Grand Champion: Pioneer Meats

Reserve Grand Champion: Daniel's Gourmet

Champion: Stillwater Packing

Reserve Champion: Superior Meats

MORE

CONVENTION

memories



MORE KARAOKE FUN!



HAMMING IT UP



RIFLE SHOPPING



EDUCATING OURSELVES!



FUN + GAMES!



SAY CHEEEEESE



JUST UP TO NO GOOD!



MORE DANCIN'!

welcome new MEMBER PLANTS

BEAVERHEAD MEATS, Dillon, MT

Michael McGinley

(Former MMPA Pres. 1996-97)

Zach Brown; Brett Williams

BIG HORN MEAT, INC. Stayton, OR

Tanya Dolby; Brian Dolby

CARBON COUNTY MEATS, LLC, Roberts, MT

Sabina Giovetti; Shane Giovetti

D&J MEAT PROCESSING, Saint Ignatius, MT

Donald Pierce

DIAMOND D BAR PROCESSING; Geraldine, MT

David, Jade and Charles Martin

DOUBLE K RANCH; Darby, MT

Adam Herbert; Sarah Herbert; Dillon Kouf

EASTERN MONTANA MEATS; Sidney, MT

Dillon Lunderby; Shanna Lunderby;

Brenda Rosaaen; Taylor Albin

H'S CUSTOM CUTS, Wheatland, WY

Harold Allbright; Sierra Allbright; Mike Jenkins;

Austin Brocklehurst

HIGH COUNTRY SNACK FOODS, INC, Lincoln, MT

Steve Fehrs; Tim Townsend

HINES MEAT CO., LLC; La Grande, OR

Jake Hines; Morgan Lopez; Stacey Golden; Jeff Hull

LONE PEAK PROVISIONS, Bozeman, MT

Jeremy Chernock; Taylor Snell

MCCAFFERTY RANCH CO, Belt, MT

Cindy, Joel & Jim McCafferty

MEMA'S MEATS, Bertthold, ND

Phillip Newman; Jarod Henning; Nick Johnson;

Brenitt Jensen

T. J. Newman; Grady Westling; Sayge Wiegel

OLD SALT CO-OP, Helena, MT

Caroline Webster; Kent Schoberle; Sarah Knight

PAINTROCK PROCESSING, Hyattville, WY

Lois Shirran; Lee Greer

PRODUCERS PARTNERSHIP, INC. Livingston, MT

Matt Pierson; Coby Richins; Jackie Jones; Mayzie Cremer

RAWHIDE MEATS; White Sulphur Springs, MT

Scott Von Seggern; AJ Von Seggern

S & S CUTTERS, Warden, MT

Bailey Shaw

S RANCH MEATS; Custer, MT

Jamie Kukowski; Jullian Link; Alphanso Yarlott;

Tristian Stewart

RESOURCES
from our
CONVENTION SPEAKERS

**DOWNLOAD THESE RESOURCES
FROM OUR 2022 MMPA CONVENTION SPEAKERS**

MEAT MARKETING CHECKLIST

CLEAN LABELS

HIRING & RETAINING EMPLOYEES



Hall 120 Tandem System Mixer Grinder

With a built-in side feed and 260 lb. capacity, the 120 Tandem Mixer Grinder combines with a standard 120 to give outstanding performance. Using two grinders in tandem can increase your production while reducing your labor costs.

upcoming
OPPORTUNITIES



AMERICAN ASSOCIATION
OF
MEAT PROCESSORS

83rd Annual Convention
July 14-16, 2022

AAMP's annual convention is geared toward U.S., Canadian, and foreign operators of small and very small firms in the meat, poultry & food business: packers, processors, wholesalers, HRI, retailers, caterers, deli operators, home food service dealers, and catalog marketers. Both members and non-members of the association attend this event looking for a vast array of ideas, supplies, and services.

REGISTER HERE

Smarter Solutions



Smarter Solutions

Wash, Rinse and Sanitize in as little as 4 minutes
“If it FITS INSIDE – It’s SANITIZED”

JEROS Utensil Washer

- ✓ Saves time and labor (up to 50% reduction in clean-up time)
- ✓ Saves on water usage – only 1 to 2 gallons per wash cycle
- ✓ Environmentally friendly
- ✓ Reduced chemical cost with on-board dosing systems
- ✓ Self contained wash water and rinse water heating elements
- ✓ Improved food safety with a built-in 184°F sanitizing rinse
- ✓ Guaranteed sanitation with “Rinse Sense” technology
- ✓ Easy loading and unloading with three open sides
- ✓ Ergonomic design
- ✓ Minimal space requirement



Since 1967 JEROS has been supplying the meat and food processing, supermarket, bakery and restaurant industries throughout Europe and the world with the finest quality cleaning equipment available. Introduced to the United States in 2006, Jeros has become the leader in utensil washing and sanitizing equipment with innovative designs and exceptional performance.

Automatically Clean & Sanitize:

- Meat Lugs
- Display Trays and Pans
- Equipment Parts and Pieces
- Smoke Screens & Sticks
- Mixing Bowls
- Crates and Storage Containers
- Cooking Pots, Pans & Racks
- Rotisserie Skewers
- Trash and Waste Containers
- Floor Drain Covers
- And Anything that Fits Inside...



Model 9130



Model 8150





SAVE THE DATE

ANNUAL MMPA CONVENTION

APRIL 27th-30th, 2023

**Join us for the 35th annual
Montana Meat Processors Association Convention.
Registration opens February 2023.
visit mtmmpa.com to register**